Transcription of recorded conversation: *Individual working in Global Finance Location: Dublin, Ireland 2012 (Negotiation 1 year)* 

(Complete text has been redacted by request)







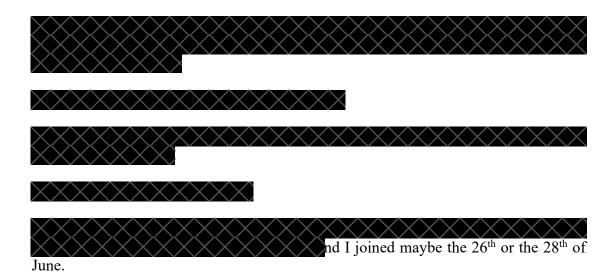












MC: Okay, okay (AB: Yeah.)...so what...can you...did you have any sense of what that...do you remember that time as a fifth year student, when you...?

AB: Not really...not really, no. I have to say I don't really remember much at all. I just remember coming in on the DART going to see the...Stock Exchange. I don't even remember much about what was going on the trading floor and...leaving and kinda that's all I remember.

MC: Can you remember why they brought you?

AB: I think it was just kinda part of those kind of *school curriculum* things, eh, we had a...em...I think we came as part of our Economics class, rather than anything else, and we had a teacher who was kind of...keen to bring us places, y'know, em...so, yeah.

MC: And so when you started, was there...cos the question what I was gonna...curious to know about is, what were people's response when you said *Look*, *I'm going to work in the Stock Exchange* or *was* there a response?

AB: Yeah, I think people think it's...em...kind of impressive or something, y'know, and...eh, I suppose that's kind of the nice thing about it, I suppose...when I had left Bank of Ireland, I...I'd a lot of interviews and I was offered quite a few jobs or when I was in the process of leaving and...I'd kept on saying 'no' y'know...I didn't want to work there and eventually, em...this guy who was, y'know, this particular recruitment guy who was, y'know...spent a lot of time trying to get me something said like *I can't believe you're going to accept this job* y'know, and I said *ah, no it sounds good, y'know, and I'm quite happy to take it.* So, I guess the proof's in the pudding...I'm still here 12 years later, is it...yeah.

MC: And what do you think people's impressions are of the Stock Exchange?

Mark: So we'll start...so just...if I can start with your name (AB: Okay.)...and what your role is here at the *Irish Stock Exchange (ISE)*...

